

Message Text

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PAGE 01 BERN 00799 171622Z
ACTION EB-08

INFO OCT-01 EUR-12 ISO-00 CAB-02 CIAE-00 COME-00
DODE-00 DOTE-00 INR-10 NSAE-00 FAA-00 L-03 SSO-00
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-----071732 171641Z /53

O R 171600Z FEB 78
FM AMEMBASSY BERN
TO SECSTATE WASHDC IMMEDIATE 5804
INFO AMEMBASSY BONN
AMEMBASSY BRUSSELS
AMEMBASSY LONDON
AMEMBASSY PARIS
AMEMBASSY THE HAGUE

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EO 11652: NA
TAGS: EAIR ECAC SZ
SUBJ: CIVAIR: ECAC MEETING ON AIR FARES AND CHARTER

REF: A) STATE 41523; B) PARIS 5147

1. EMBOFF RAISED SUB TOPICS DISCREETLY AS
INSTRUCTED REF A WITH KARL STURZENEGGER OF SWISS
FEDERAL AIR OFFICE. STURZENEGGER SAID ECAC COUNTRIES
ARE OPPOSED TO EXTENDING BUDGET AND STANDBY FARES
TO MARKETS OTHER THAN NEW YORK-LONDON. HE ALSO
SAID ALL BUT FEW ECAC COUNTRIES WOULD REFUSE LESS
THAN 30 DAYS ADVANCE BOOKING ON ABC CHARTERS AND FILLUP
RIGHTS ON THESE CHARTERS. HE STRESSED SWISS
POSITION SET FORTH IN FEB ONE FAO CIRCULAR LETTER
TO FOREIGN CARRIERS IN SWITZERLAND RE LIBERALIZED
ABC RULES; COPY WAS SENT EB/OA/AN (BERN 387).

2. IN REGARD TO BUDGET AND STANDBY FARES, TRIBUNE
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DE GENEVE FEB 15 REPORTED SWISSAIR SPOKESMAN SAID
IT WOULD BE IMPOSSIBLE TO EXPERIMENT WITH NEW FARES
ON NORTH ATLANTIC WHERE PROFIT MARGIN IS THIN.
SWITZERLAND IS FAR REMOVED FROM LARGE METROPOLITAN
AREAS LIKE LONDON AND PARIS WHERE EXPERIMENTS SUCH
AS THOSE BY LAKER ARE FEASIBLE. HOWEVER, SWISSAIR
SPOKESMAN NOTED FARES ARE CONTINUALLY BEING LOWERED

FROM SWITZERLAND BECAUSE OF SWISS FRANC APPRECIATION.

3. STURZENEGGER ASKED EMBOFF FOR INFO ON FOLLOWING
POINTS:

A) CAB INTENTIONS RE PERMANENT CHARTER RULE MAKING
EXPECTED FOR EARLY 1978;

B) RECENT REPORT THAT CAB CHAIRMAN KUHN HAD
INDICATED US INTENDED INVITE SOME EUROPEAN COUNTRIES,
E.G., WEST GERMANY, SWITZERLAND, FRANCE AND NETHERLANDS,
TO DISCUSS POSSIBILITY OF HOLDING NEGOTIATIONS ON
BILATERAL CHARTER AGREEMENTS; AND

C) US PLANS MENTIONED AT TRILATERAL MEETING
LAST OCT IN PARIS TO PRESENT DRAFT GENERAL CHARTER
PRINCIPLES TO ECAC FOR DISCUSSION IN WASHINGTON
SOMETIME BEFORE END MAR 1978

4. ACTION REQUESTED: PLEASE PROVIDE BASIS OF
REPLY TO STURZENEGGER ON POINTS RAISED IN PARA 3 ABOVE.
WARNER

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Message Attributes

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